| Attribute | Benchmark <br> CSD/CY (5915051): <br> North Vancouver, BC |  | CSD/DM (5915055): West <br> Vancouver, BC |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Count: - |  | Count: - |  |  |
|  | Value | Percent | Value | Percent | Index |
| Population Age 15 Year and Over | 54,916 |  | 40,249 |  |  |
| Attend Live Events: How Often in Season - Any |  |  |  |  |  |
| Any - All games/events | 2,548 | 4.64\% | 1,733 | 4.31\% | 93 |
| Any - More than a half | 3,377 | 6.15\% | 2,931 | 7.28\% | 118 |
| Any - About half | 5,066 | 9.23\% | 3,338 | 8.29\% | 90 |
| Any - Less than a half | 21,047 | 38.33\% | 16,291 | 40.48\% | 106 |
| Any - Finals/Main event only | 8,464 | 15.41\% | 6,103 | 15.16\% | 98 |
| Attend Live Events How Often in Season - Half or More |  |  |  |  |  |
| Half or More - Auto Races | 274 | 0.50\% | 232 | 0.58\% | 116 |
| Half or More - Baseball | 652 | 1.19\% | 461 | 1.15\% | 97 |
| Half or More - Basketball | 1,508 | 2.75\% | 1,123 | 2.79\% | 101 |
| Half or More - Boxing | 160 | 0.29\% | 50 | 0.12\% | 41 |
| Half or More - Football | 1,451 | 2.64\% | 869 | 2.16\% | 82 |
| Half or More - Golf | 330 | 0.60\% | 171 | 0.43\% | 72 |
| Half or More - Hockey | 3,246 | 5.91\% | 1,638 | 4.07\% | 69 |
| Half or More - Mixed Martial Arts | 368 | 0.67\% | 395 | 0.98\% | 146 |
| Half or More - Soccer | 2,001 | 3.64\% | 1,126 | 2.80\% | 77 |
| Half or More - Tennis | 971 | 1.77\% | 603 | 1.50\% | 85 |
| Half or More - Wrestling | 247 | 0.45\% | 130 | 0.32\% | 71 |
| Attend Live Events How Often in Season - Less Than a Half |  |  |  |  |  |
| Less Than a Half - Auto Races | 761 | 1.39\% | 580 | 1.44\% | 104 |
| Less Than a Half - Baseball | 6,010 | 10.94\% | 5,448 | 13.54\% | 124 |
| Less Than a Half - Basketball | 2,113 | 3.85\% | 1,390 | 3.45\% | 90 |
| Less Than a Half - Boxing | 309 | 0.56\% | 263 | 0.65\% | 116 |
| Less Than a Half - Football | 4,453 | 8.11\% | 3,924 | 9.75\% | 120 |
| Less Than a Half - Golf | 1,835 | 3.34\% | 2,137 | 5.31\% | 159 |
| Less Than a Half - Hockey | 11,919 | 21.70\% | 9,385 | 23.32\% | 107 |
| Less Than a Half - Mixed Martial Arts | 417 | 0.76\% | 513 | 1.27\% | 167 |
| Less Than a Half - Soccer | 2,519 | 4.59\% | 1,558 | 3.87\% | 84 |
| Less Than a Half - Tennis | 2,099 | 3.82\% | 1,259 | 3.13\% | 82 |
| Less Than a Half - Wrestling | 292 | 0.53\% | 238 | 0.59\% | 111 |
| Attend Live Events How Often in Season - Finals/Main Event Only |  |  |  |  |  |
| Finals/Main Event Only - Auto Races | 191 | 0.35\% | 164 | 0.41\% | 117 |
| Finals/Main Event Only - Baseball | 2,133 | 3.88\% | 1,070 | 2.66\% | 69 |
| Finals/Main Event Only - Basketball | 733 | 1.34\% | 299 | 0.74\% | 55 |
| Finals/Main Event Only - Boxing | 98 | 0.18\% | 52 | 0.13\% | 72 |
| Finals/Main Event Only - Football | 873 | 1.59\% | 855 | 2.12\% | 133 |
| Finals/Main Event Only - Golf | 1,460 | 2.66\% | 1,414 | 3.51\% | 132 |
| Finals/Main Event Only - Hockey | 1,436 | 2.62\% | 718 | 1.78\% | 68 |
| Finals/Main Event Only - Mixed Martial Arts | 1,021 | 1.86\% | 512 | 1.27\% | 68 |
| Finals/Main Event Only - Soccer | 1,322 | 2.41\% | 727 | 1.81\% | 75 |
| Finals/Main Event Only - Tennis | 1,469 | 2.68\% | 1,176 | 2.92\% | 109 |
| Finals/Main Event Only - Wrestling | 240 | 0.44\% | 305 | 0.76\% | 173 |


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| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Count: - |  | Count: - |  |  |
|  | Value | Percent | Value | Percent | Index |
| Attending Live Events with - Most Often |  |  |  |  |  |
| Most Often - Alone | 4,741 | 8.63\% | 2,908 | 7.22\% | 84 |
| Most Often - Partner | 11,476 | 20.90\% | 9,089 | 22.58\% | 108 |
| Most Often - Parents | 4,075 | 7.42\% | 2,318 | 5.76\% | 78 |
| Most Often - Other immediate family | 5,128 | 9.34\% | 4,029 | 10.01\% | 107 |
| Most Often - Extended family (e.g. cousins, uncle, etc.) | 954 | 1.74\% | 814 | 2.02\% | 116 |
| Most Often - Friends/Peers | 6,177 | 11.25\% | 4,538 | 11.28\% | 100 |
| Most Often - Co-Workers | 435 | 0.79\% | 315 | 0.78\% | 99 |
| Most Often - Other | 235 | 0.43\% | 171 | 0.43\% | 100 |
| Attending Live Events with - Sometimes |  |  |  |  |  |
| Sometimes - Alone | 6,259 | 11.40\% | 4,243 | 10.54\% | 92 |
| Sometimes - Partner | 7,039 | 12.82\% | 4,231 | 10.51\% | 82 |
| Sometimes - Parents | 6,290 | 11.45\% | 4,267 | 10.60\% | 93 |
| Sometimes - Other immediate family | 11,453 | 20.86\% | 9,124 | 22.67\% | 109 |
| Sometimes - Extended family (e.g. cousins, uncle, etc.) | 8,452 | 15.39\% | 4,925 | 12.24\% | 80 |
| Sometimes - Friends/Peers | 13,067 | 23.79\% | 9,800 | 24.35\% | 102 |
| Sometimes - Co-Workers | 7,314 | 13.32\% | 4,488 | 11.15\% | 84 |
| Sometimes - Other | 5,788 | 10.54\% | 3,113 | 7.73\% | 73 |
| Reason to Attend Live Events - Main Reason |  |  |  |  |  |
| Main Reason - If my favorite team/athlete is playing | 10,260 | 18.68\% | 7,361 | 18.29\% | 98 |
| Main Reason - If there is an event in my city | 4,703 | 8.56\% | 3,025 | 7.52\% | 88 |
| Main Reason - When my favorite team/athlete has made it to the finals/playoffs | 3,435 | 6.26\% | 2,540 | 6.31\% | 101 |
| Main Reason - When there are good teams/athletes competing | 3,262 | 5.94\% | 1,869 | 4.64\% | 78 |
| Main Reason - When the tickets are affordable | 5,362 | 9.77\% | 4,227 | 10.50\% | 107 |
| Main Reason - When I receive a free ticket | 2,718 | 4.95\% | 2,392 | 5.94\% | 120 |
| Main Reason - During my company's event | 194 | 0.35\% | 190 | 0.47\% | 134 |
| Main Reason - Experience is more memorable | 2,148 | 3.91\% | 1,499 | 3.73\% | 95 |
| Main Reason - Other | 529 | 0.96\% | 511 | 1.27\% | 132 |
| Reason to Attend Live Events - Other Reasons |  |  |  |  |  |
| Other Reasons - If my favorite team/athlete is playing | 6,972 | 12.70\% | 4,592 | 11.41\% | 90 |
| Other Reasons - If there is an event in my city | 9,777 | 17.80\% | 7,126 | 17.70\% | 99 |
| Other Reasons - When my favorite team/athlete has made it to the finals/playoffs | 11,457 | 20.86\% | 7,725 | 19.19\% | 92 |
| Other Reasons - When there are good teams/athletes competing | 7,755 | 14.12\% | 5,258 | 13.06\% | 92 |
| Other Reasons - When the tickets are affordable | 13,633 | 24.82\% | 9,391 | 23.33\% | 94 |
| Other Reasons - When I receive a free ticket | 13,581 | 24.73\% | 9,033 | 22.44\% | 91 |
| Other Reasons - During my company's event | 7,698 | 14.02\% | 5,257 | 13.06\% | 93 |
| Other Reasons - Experience is more memorable | 7,326 | 13.34\% | 4,562 | 11.33\% | 85 |
| Other Reasons - Other | 8,612 | 15.68\% | 6,195 | 15.39\% | 98 |
| Reason not to Attend or not to Attend More Often Live Sports Events |  |  |  |  |  |
| Reason not to Attend or not to Attend More Often - Too big a time commitment | 9,216 | 16.78\% | 5,947 | 14.78\% | 88 |


| Attribute | Benchmark <br> CSD/CY (5915051): <br> North Vancouver, BC <br> Count: - |  | CSD/DM (5915055): West Vancouver, BC |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Count: - |  |  |
|  | Value | Percent | Value | Percent | Index |
| Reason not to Attend or not to Attend More Often - Too much hassle | 6,967 | 12.69\% | 4,887 | 12.14\% | 96 |
| Reason not to Attend or not to Attend More Often - Expensive | 30,874 | 56.22\% | 22,289 | 55.38\% | 99 |
| Reason not to Attend or not to Attend More Often - Not a friendly crowd | 3,659 | 6.66\% | 1,422 | 3.53\% | 53 |
| Reason not to Attend or not to Attend More Often - The stadium is too far/ difficult to get to | 13,643 | 24.84\% | 11,415 | 28.36\% | 114 |
| Reason not to Attend or not to Attend More Often - Traffic | 8,042 | 14.65\% | 6,575 | 16.34\% | 112 |
| Reason not to Attend or not to Attend More Often - Limited transportation options | 4,532 | 8.25\% | 3,086 | 7.67\% | 93 |
| Reason not to Attend or not to Attend More Often - Parking is difficult | 8,757 | 15.95\% | 6,570 | 16.32\% | 102 |
| Reason not to Attend or not to Attend More Often - Visibility | 3,518 | 6.41\% | 2,519 | 6.26\% | 98 |
| Reason not to Attend or not to Attend More Often - Too much rules to follow | 2,077 | 3.78\% | 1,263 | 3.14\% | 83 |
| Reason not to Attend or not to Attend More Often - Food and drink limitations | 3,385 | 6.16\% | 2,232 | 5.55\% | 90 |
| Reason not to Attend or not to Attend More Often - Noise | 3,659 | 6.66\% | 2,284 | 5.68\% | 85 |
| Reason not to Attend or not to Attend More Often - Time of an event | 5,483 | 9.99\% | 3,793 | 9.42\% | 94 |
| Reason not to Attend or not to Attend More Often - Other | 6,300 | 11.47\% | 4,554 | 11.32\% | 99 |
| Attending Live Events - Plan to Attend |  |  |  |  |  |
| Plan to Attend - Significantly more than a year ago | 1,348 | 2.45\% | 1,434 | 3.56\% | 145 |
| Plan to Attend - Somewhat more than a year ago | 6,703 | 12.21\% | 4,450 | 11.06\% | 91 |
| Plan to Attend - About the same | 24,346 | 44.33\% | 17,864 | 44.38\% | 100 |
| Plan to Attend - Somewhat less than a year ago | 3,935 | 7.17\% | 2,689 | 6.68\% | 93 |
| Plan to Attend - Significantly less than year ago | 3,135 | 5.71\% | 1,973 | 4.90\% | 86 |
| Plan to Attend - Do not plan to attend | 15,092 | 27.48\% | 11,574 | 28.76\% | 105 |
| Attitude toward Attending Live Events - Strongly Agree |  |  |  |  |  |
| I come to events because my family comes | 3,915 | 7.13\% | 2,637 | 6.55\% | 92 |
| I come to support the team/athletes because my friends support them | 2,751 | 5.01\% | 1,937 | 4.81\% | 96 |
| I enjoy engaging with the crowd | 3,681 | 6.70\% | 1,919 | 4.77\% | 71 |
| I enjoy the atmosphere | 10,479 | 19.08\% | 7,146 | 17.76\% | 93 |
| I enjoy going to the events with my friends | 10,445 | 19.02\% | 7,045 | 17.50\% | 92 |
| I enjoy going to the events with my family | 11,344 | 20.66\% | 8,681 | 21.57\% | 104 |
| I enjoy watching the athletic performance of the athletes | 10,292 | 18.74\% | 7,985 | 19.84\% | 106 |
| I come to events because I feel bored | 1,142 | 2.08\% | 642 | 1.60\% | 77 |
| I come to events because I feel lonely | 886 | 1.61\% | 602 | 1.50\% | 93 |
| Attending live events provides stress relief | 1,603 | 2.92\% | 849 | 2.11\% | 72 |
| I go to events because I am a big fan of the team/athletes | 9,760 | 17.77\% | 6,974 | 17.33\% | 98 |
| Attitude toward Attending Live Events - Somewhat Agree |  |  |  |  |  |
| I come to events because my family comes | 8,705 | 15.85\% | 6,362 | 15.81\% | 100 |


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| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Count: - |  | Count: - |  |  |
|  | Value | Percent | Value | Percent | Index |
| I come to support the team/athletes because my friends support them | 9,909 | 18.04\% | 7,018 | 17.44\% | 97 |
| I enjoy engaging with the crowd | 11,809 | 21.50\% | 9,705 | 24.11\% | 112 |
| I enjoy the atmosphere | 13,857 | 25.23\% | 10,986 | 27.30\% | 108 |
| I enjoy going to the events with my friends | 13,006 | 23.68\% | 10,011 | 24.87\% | 105 |
| I enjoy going to the events with my family | 12,479 | 22.72\% | 9,236 | 22.95\% | 101 |
| I enjoy watching the athletic performance of the athletes | 13,152 | 23.95\% | 9,089 | 22.58\% | 94 |
| I come to events because I feel bored | 2,699 | 4.92\% | 2,706 | 6.72\% | 137 |
| I come to events because I feel lonely | 2,333 | 4.25\% | 1,122 | 2.79\% | 66 |
| Attending live events provides stress relief | 8,646 | 15.74\% | 6,511 | 16.18\% | 103 |
| I go to events because I am a big fan of the team/athletes | 10,380 | 18.90\% | 7,569 | 18.81\% | 100 |
| Attitude toward Attending Live Events - Undecided |  |  |  |  |  |
| I come to events because my family comes | 6,202 | 11.29\% | 4,551 | 11.31\% | 100 |
| I come to support the team/athletes because my friends support them | 8,148 | 14.84\% | 6,120 | 15.21\% | 102 |
| I enjoy engaging with the crowd | 9,159 | 16.68\% | 7,254 | 18.02\% | 108 |
| I enjoy the atmosphere | 5,925 | 10.79\% | 3,703 | 9.20\% | 85 |
| I enjoy going to the events with my friends | 5,636 | 10.26\% | 4,526 | 11.25\% | 110 |
| I enjoy going to the events with my family | 6,674 | 12.15\% | 4,891 | 12.15\% | 100 |
| I enjoy watching the athletic performance of the athletes | 7,554 | 13.76\% | 5,626 | 13.98\% | 102 |
| I come to events because I feel bored | 7,921 | 14.42\% | 5,252 | 13.05\% | 90 |
| I come to events because I feel lonely | 6,119 | 11.14\% | 3,804 | 9.45\% | 85 |
| Attending live events provides stress relief | 10,358 | 18.86\% | 8,180 | 20.32\% | 108 |
| I go to events because I am a big fan of the team/athletes | 9,324 | 16.98\% | 7,080 | 17.59\% | 104 |
| Attitude toward Attending Live Events - Somewhat Disagree |  |  |  |  |  |
| I come to events because my family comes | 8,701 | 15.84\% | 7,447 | 18.50\% | 117 |
| I come to support the team/athletes because my friends support them | 8,061 | 14.68\% | 5,605 | 13.93\% | 95 |
| I enjoy engaging with the crowd | 4,126 | 7.51\% | 2,527 | 6.28\% | 84 |
| I enjoy the atmosphere | 1,518 | 2.76\% | 1,761 | 4.38\% | 159 |
| I enjoy going to the events with my friends | 1,604 | 2.92\% | 1,123 | 2.79\% | 96 |
| I enjoy going to the events with my family | 1,067 | 1.94\% | 541 | 1.34\% | 69 |
| I enjoy watching the athletic performance of the athletes | 1,303 | 2.37\% | 1,326 | 3.30\% | 139 |
| I come to events because I feel bored | 6,875 | 12.52\% | 5,244 | 13.03\% | 104 |
| I come to events because I feel lonely | 7,288 | 13.27\% | 6,070 | 15.08\% | 114 |
| Attending live events provides stress relief | 6,244 | 11.37\% | 4,235 | 10.52\% | 93 |
| I go to events because I am a big fan of the team/athletes | 1,510 | 2.75\% | 965 | 2.40\% | 87 |
| Attitude toward Attending Live Events - Strongly Disgree |  |  |  |  |  |
| I come to events because my family comes | 5,641 | 10.27\% | 3,629 | 9.02\% | 88 |
| I come to support the team/athletes because my friends support them | 4,278 | 7.79\% | 3,441 | 8.55\% | 110 |
| I enjoy engaging with the crowd | 3,924 | 7.15\% | 2,560 | 6.36\% | 89 |
| I enjoy the atmosphere | 975 | 1.78\% | 534 | 1.33\% | 75 |


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| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Count: - |  | Count: - |  |  |
|  | Value | Percent | Value | Percent | Index |
| I enjoy going to the events with my friends | 2,166 | 3.94\% | 1,232 | 3.06\% | 78 |
| I enjoy going to the events with my family | 1,067 | 1.94\% | 707 | 1.76\% | 91 |
| I enjoy watching the athletic performance of the athletes | 662 | 1.21\% | 473 | 1.18\% | 98 |
| I come to events because I feel bored | 14,394 | 26.21\% | 10,142 | 25.20\% | 96 |
| I come to events because I feel lonely | 16,369 | 29.81\% | 12,297 | 30.55\% | 102 |
| Attending live events provides stress relief | 6,364 | 11.59\% | 4,369 | 10.85\% | 94 |
| I go to events because I am a big fan of the team/athletes | 1,679 | 3.06\% | 1,106 | 2.75\% | 90 |
| Tickets - Type of Sports Tickets Usually Buy |  |  |  |  |  |
| Single ticket | 21,376 | 38.93\% | 15,614 | 38.79\% | 100 |
| Multiple/package tickets | 7,558 | 13.76\% | 5,500 | 13.67\% | 99 |
| Seasonal pass | 2,455 | 4.47\% | 1,744 | 4.33\% | 97 |
| Tickets - Amount Spent per Ticket on Average |  |  |  |  |  |
| Ticket Price - \$1-\$49 | 7,082 | 12.90\% | 5,397 | 13.41\% | 104 |
| Ticket Price - \$50-\$99 | 9,287 | 16.91\% | 6,906 | 17.16\% | 101 |
| Ticket Price - \$100-\$149 | 9,779 | 17.81\% | 6,101 | 15.16\% | 85 |
| Ticket Price - \$150-\$299 | 3,191 | 5.81\% | 2,438 | 6.06\% | 104 |
| Ticket Price - \$300-\$499 | 1,301 | 2.37\% | 1,367 | 3.40\% | 143 |
| Ticket Price - \$500 or more | 282 | 0.51\% | 221 | 0.55\% | 108 |
| Tickets - Seasonal Pass Renewal Likelihood |  |  |  |  |  |
| Seasonal Pass Renewal - Very likely | 1,161 | 2.12\% | 609 | 1.51\% | 71 |
| Seasonal Pass Renewal - Somewhat likely | 549 | 1.00\% | 419 | 1.04\% | 104 |
| Seasonal Pass Renewal - Undecided | 575 | 1.05\% | 606 | 1.51\% | 144 |
| Tickets - How Likely to Buy Seasonal Pass Next Season |  |  |  |  |  |
| Buy Seasonal Pass Next Season - Very likely | 154 | 0.28\% | 166 | 0.41\% | 146 |
| Buy Seasonal Pass Next Season - Somewhat likely | 1,726 | 3.14\% | 1,444 | 3.59\% | 114 |
| Buy Seasonal Pass Next Season - Undecided | 4,429 | 8.07\% | 3,865 | 9.60\% | 119 |
| Buy Seasonal Pass Next Season - Somewhat unlikely | 2,868 | 5.22\% | 2,146 | 5.33\% | 102 |
| Buy Seasonal Pass Next Season - Very unlikely | 19,593 | 35.68\% | 13,674 | 33.98\% | 95 |
| Tickets - Where Usually Buy |  |  |  |  |  |
| Ticket office at stadium/venue | 9,260 | 16.86\% | 7,031 | 17.47\% | 104 |
| Team website | 14,798 | 26.95\% | 10,505 | 26.10\% | 97 |
| Ticket agencies | 8,795 | 16.02\% | 6,206 | 15.42\% | 96 |
| Other websites (re-sale website e.g. kijiji, Facebook marketplace) | 4,279 | 7.79\% | 2,924 | 7.26\% | 93 |
| Private individual (e.g. in front of the venue, re-sale) | 2,642 | 4.81\% | 1,446 | 3.59\% | 75 |
| Other | 3,536 | 6.44\% | 2,568 | 6.38\% | 99 |

Market Analytics + Intelligence

| Index | Description |
| :---: | :---: |
| $>=180$ | Extremely High |
| $>=110$ and $<180$ | High |
| $>=90$ and $<110$ | Similar |
| $>=50$ and $<90$ | Low |
| $<50$ | Extremely Low |

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Data Source: Manifold Data Mining Inc.
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Data Vintage: Data Vintage: 2022/2023

